

Advertorial

## Leading technological transformation in delivering services to citizens: BLS International

In the severely impacted travel sector, BLS International - a trusted global tech-enabled services partner for governments and citizens, reported robust financial results, presenting one such story of resilience and progression. The Joint MD of BLS International, **Mr. Shikhar Aggarwal**, who led the company to beat the unprecedented crisis was recently recognized at NexBrand's Brand Vision Summit 2022 as the "The Extraordinaire - Game Changer". His exceptional leadership skills with extensive capacity to attract and develop business projects, build strategic relationships, manage transitions and generate optimal results is leading BLS International to its zenith.

As the global travel and tourism sector was marred by a colossal loss of almost US\$4.5 trillion\* last year, BLS International was undaunted and registered a robust accomplishment, with revenues of ₹596 crores, registering a year-on-year growth of 78.6% and net profit of ₹76 crores for nine months of FY22, as per its recent Q3 FY22 results. **Mr. Aggarwal** credits the staggering profits to company's diversified portfolio of businesses that performed extremely well. The company will further propel this growth momentum through strategic investments, acquisitions and collaborations. In the next few years, the company foresees an opportunity of US\$1.52 billion in visa and consular services alone.



**Mr. Shikhar Aggarwal**  
Joint MD, BLS International

Amongst the top three global players and the only listed company in India in this domain, BLS International operates in 66 countries with 46 client governments. The company has an extensive network of more than 12,000 centers and has processed over 52 million applications till Mar '21 globally.

\*Source: <https://wtfc.org/Research/Economic-Impact>